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# **FORT WASHINGTON FOCUSED EQUITY - 1Q2024**

# GENERAL INFORMATION

Inception Date: 10/01/2007 Total Assets: \$2.5 billion Style: All Cap Equity Benchmark: Russell 3000

## VEHICLE AVAILABILITY

Mutual Fund

Separately Managed Account

# STRATEGY OVERVIEW

- Investment approach that directly links valuation with barriers to entry
- All-cap strategy enables movement opportunistically across market caps through a market cycle
- Take advantage of irrational human behavior and identify companies mispriced by the market
- High conviction strategy may promote alpha generation

#### **PHILOSOPHY**

Three aspects we believe generate competitive investment returns:

- Pay as little as possible for future value creation
- Invest in businesses capable of generating excess returns on capital
- 3. Invest in businesses with higher barriers to entry

# ABOUT FORT WASHINGTON

- Founded in 1990; \$81.0 billion in current total assets under management<sup>1</sup>
- Organizational hallmarks include: stability of teams, consistency of process, competitive performance, well-resourced teams, and alignment of interests

### **INVESTMENT PROFESSIONALS**

#### James E. Wilhelm, Jr.

Managing Director, Senior Portfolio Manager Sectors: Consumer Discretionary, Consumer Staples, Communication Services, and Real Estate

#### Sunit Gogia

Vice President, Portfolio Manager

Sectors: Technology and Communication Services

#### E. Craig Dauer, CFA

Senior Equity Research Analyst

Sector: Health Care

## Daniel L. Holland, CFA

Senior Equity Research Analyst

Sectors: Industrials, Energy, Basic Materials,

and Utilities

## Damian A. Hyams

Senior Equity Research Analyst

Sectors: Consumer Discretionary and Consumer

Staples

#### Jonathan V. Strickland

Senior Equity Research Analyst Sectors: Financials and Real Estate

#### Daniel T. Gibson, CFA

Vice President

Portfolio Manager, Alternative Assets

Deeply resourced team, including sector specialists with common investment beliefs

Portfolio Characteristics					
Number of Holdings (approx.)	25-45				
Max. Position Size at Market Value	10% - 15%				
Top 10 Holdings (% of portfolio)	35% or higher				
Price to intrinsic value (weighted average)	\$0.88				
Weighted average excess return on capital (ex-financials) <sup>2</sup>	12.49%				
Turnover <sup>3</sup>	2.25%				
Barriers to Entry (none, moderate, high)	0% 49% 51%				
Small, mid, large cap % <sup>4</sup>	1% 5% 94%				
Cash	3.5%				

Annualized Total Returns								
Period	Focused Equity (Gross)	Focused Equity (Net)	Russell 3000					
1Q2024	7.74%	7.64%	10.02%					
YTD	7.74%	7.64%	10.02%					
1 Year	24.50%	24.02%	29.29%					
3 Year	9.21%	8.78%	9.78%					
5 Years	15.46%	15.00%	14.34%					
10 Years	11.96%	11.52%	12.33%					
Since Inception	11.16%	10.61%	9.77%					

<sup>1</sup>Assets as of 3/31/2024. Includes assets under management by Fort Washington of \$75.8 billion and \$5.2 billion in commitments managed by Fort Washington Capital Partners Group (FW Capital), a division. <sup>2</sup>Returns on capital vs. cost of capital (ex-financials). <sup>3</sup>The portfolio turnover rate is annualized as of 3/31/2024. <sup>4</sup>Excludes cash. Composite inception and creation date: 10/01/07.

All data as of 3/31/2024. Source: Fort Washington. Portfolio characteristics are as of the reported date and are subject to change at any time without notice.

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#### COMPOSITE PERFORMANCE DISCLOSURES

	1Q2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Focused Equity (Gross)	7.74%	26.29%	-17.53%	27.91%	25.76%	28.77%	-6.71%	15.20%	13.01%	4.21%	7.65%
Focused Equity (Net)	7.64%	25.80%	-17.85%	27.39%	25.25%	28.25%	-7.08%	14.75%	12.58%	3.80%	7.22%
Russell 3000 Index	10.02%	25.96%	-19.21%	25.66%	20.89%	31.01%	-5.24%	21.13%	12.74%	0.48%	12.56%
Focused Equity 3-Year Annual Standard Deviation <sup>1</sup>		16.54%	20.97%	18.73%	20.23%	13.29%	10.99%	10.07%	10.87%	11.40%	10.65%
Russell 3000 Index 3-Year Annual Standard Deviation <sup>1</sup>		17.46%	21.48%	17.94%	19.41%	12.21%	11.18%	10.09%	10.88%	10.58%	9.29%
Dispersion <sup>2</sup>	0.19%	0.72%	0.22%	0.21%	0.25%	0.31%	0.21%	0.36%	0.55%	0.42%	0.49%
Number of Accounts	7	6	6	7	6	6	8	10	9	8	7
Composite Assets (\$ millions)	\$2,074.4	\$1,407.0	\$1,167.0	\$1,605.1	\$1,330.1	\$1,187.6	\$1,258.8	\$1,572.9	\$1,774.3	\$1,538.1	\$1,341.6
Total Firm Assets (\$ millions)	\$75,762	\$74,613	\$66,365	\$73,804	\$65,086	\$59,174	\$49,225	\$52,774	\$45,656	\$42,959	\$45,002

Composite inception and creation date: 10/01/07. ¹The 3-Year annualized ex-post standard deviation is calculated using monthly gross-of-fee returns to measure the average deviations of returns from its mean. ²Dispersion is not calculated for years in which the composite contains five portfolios or less. Dispersion is calculated as the equal weighted standard deviation of gross-of-fee returns for those portfolios held in the composite during the entire period. The benchmark for this composite is the Russell 3000 Index. Past performance is not indicative of future results.

The Fort Washington Focused Equity strategy is an all-cap concentrated, value oriented strategy that invests in businesses with strong barriers to entry that have the capability of generating excess returns on capital. The strategy looks to take advantage of irrational human behavior by buying securities that have been mispriced by the market. We will invest in companies that have limited absolute downside and large margin of safety on the upside. The objective of the Focused Equity strategy is to outperform the Russell 3000 Index over a full market cycle. All fee-paying, fully discretionary portfolios managed in the Focused Equity style, with a minimum of \$1 million under our management, are included in this composite. Effective 01/22/14, the Focused Equity strategy fee schedule is as follows: 0.75% on the first \$25 million, 0.70% on the next \$25 million, and 0.65% on additional amounts over \$50 million. The benchmark for this composite is the Russell 3000 Index. All Information pertaining to FRC and unauthorized use, disclosure, copying, dissemination, or redistribution is strictly prohibited. This is a Fort Washington Investment Advisors, Inc. presentation of the Russell Index data. Frank Russell Company is not responsible for the formatting or configuration of this material or for any inaccuracy in Fort Washington's presentation thereof. Portfolios in this composite include cash, cash equivalents, investment securities, interest, and dividends. The composite may invest in ADRs, which the Russell 3000 Index does not use. Cash is maintained, within each separately managed account segment, in accordance with our asset allocation ratio. The U.S. dollar is the base currency. The specific securities identified and described do not represent all of the securities purchased, sold, or recommended. Returns are presented gross and net of management fees and include the reinvestment of all income. Gross returns will be reduced by investment advisory fees and other expenses that may be incurred in the management of the

## **RISK DISCLOSURES**

Fort Washington's Focused Equity strategy invests in equities, which are subject to market volatility and loss. The strategy invests in stocks of large-cap companies which may be unable to respond quickly to new competitive challenges. The strategy invests in stocks of small- and mid-cap companies, which may be subject to more erratic market movements than stocks of larger, more established companies. The strategy may focus its investments in specific sectors and therefore is subject to the risk that adverse circumstances will have greater impact on the fund than on the fund that does not do so. The strategy invests in emerging markets securities, which are more likely to experience turmoil or rapid changes in market or economic conditions than developed countries. The strategy is non-diversified, which means that it may invest a greater percentage of its assets in the securities of a limited number of issuers and may be subject to greater risks.

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